District Sales Representative

Quicker Products, Inc. is a made to order stocking importer with domestic manufacturing capabilities that distributes standard bolts, nuts, washers, screws and fastener related components. We specialize in Made-to-Print items which allows us to branch out far beyond the fastener including, CNC, stampings, injection molding, and secondary procedures. By specializing in Made-to-Print items, our sales force has an extreme advantage to continually grow existing and new customers.

The main distribution center is strategically located midway between Chicago and Milwaukee, with additional warehousing centers throughout Illinois, Texas, Tennessee, North Carolina, and California.

Quicker Products, Inc. has an immediate opportunity for an aggressive, self-motivated **District Sales Representative** to be based out of our Gurnee*,* Illinois facility at *245Ambrogio Dr. Gurnee, IL 60031*. Individual will travel throughout Illinois, Wisconsin, Indiana, Iowa, and Michigan to call on existing and prospective customers.
The potential candidate will aggressively prospect and develop accounts, generate sales quotes, and handle customer inquiries. In addition, will call on existing customers, make cold calls and be highly engaged in business development.

Requirements:

- Fasteners or Industrial sales experience
- Strong networking and business development skills
- Must have a record of success in cold calling, qualifying leads, and closing business.
- Strong mathematical and analytical aptitude
- Must be fast-paced, goal oriented individuals who can provide world-class service to our customers
- Must be able to learn products, sales processes, and systems
- Strong organizational and time management skills
- Attention to detail is a critical attribute
- Clean driving record and willing to travel

Benefits:

- Base salary plus unlimited earning potential through commission opportunities
- Car allowance reimbursement
- Travel expense
- Paid holidays
- Paid vacation
- 401 (k)